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Dear Vicki and Lajan,

I want to extend my heartfelt thanks to you both for your efforts in selling my home at 2234 Ridgedale Road in Atlanta. Your solid professionalism was invaluable to the whole process.

In dealing with me, you inherited a first-time house-flipper with a "different" house that sat in a floodplain and had several other potentially worrisome features. I was very naïve to the whole process and, in retrospect, I was in well over my head in that I already had a full-time job and a family to keep me busy. However, your optimism about the house was evident from our very first meeting. Throughout our remodeling efforts you provided invaluable advice (often advice that I did not want to hear!) that proved absolutely vital to getting the house under contract. I was so glad you took a keen interest in the house – I could not have done it without you.

To say the least, our closing process was not without some bumps in the road. I was impressed with the way you met each of these challenges one at a time. Your approach to these problems, some of which were new to you as well, turned out to be the wisest path towards a solution. By the time we approached our closing date I was completely at ease with the process and confident that you had handled our sale in the best possible manner. Your conduct was always completely professional, your communication thorough and your confidence comforting. I feel like we made a good team and that you both are not just trusted professional advisors but warm personal friends.

I would not hesitate to use your services again and I will continue to pass your names to anyone needing a trustworthy and honest set of realtors. Please feel free to use this letter as a reference .

Sincerely,

Patrick D. Kilgo

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